

**# MERGER & ACQUISITION**

# **Larka Advises Partners Group On Its Acquisition of FairJourney.**

**Nice, France** | 3<sup>rd</sup> of July, 2024

Partners Group acquires



Advised by **Larka.**

# Larka is pleased to announce it performed the **Commercial Due Diligence** for Partners Group — supporting its acquisition of **FairJourney Biologics**, a leading antibody discovery CRO.

Partners Group, one of the largest firms in the global private markets industry, acting on behalf of its clients, has agreed to acquire a majority stake in FairJourney Biologics, a leading **Contract Research Organization** (CRO) supporting biotech and pharma companies in the development of antibody-based therapies.

While already established as a leader in **antibody discovery and development**, Partners Group's acquisition—alongside a minority reinvestment from GHO Capital Partners, the company's owner since 2020—will enable FairJourney to further expand its technologies and service offering globally.

## How Larka supported Partners Group

Acting as the Buy-Side Commercial Due Diligence advisor, Larka provided Partners Group with **key insights and recommendations**, aiding in the acquisition of FairJourney Biologics by the firm.

This Commercial Due Diligence process leveraged our M&A practice's extensive biopharmaceutical industry knowledge—in this case the **antibody drug discovery market**—to provide Partners Group with a comprehensive picture of FairJourney's:

Core value proposition within the antibody drug discovery market, Antibody drug discovery market dynamics and market sizing; Competitive environment; Customer environment & market feedbacks; Growth avenues; Operational risk assessment.



**Pierre-Anthony Brioir**  
Senior Director | Larka

We are proud to have supported Partners Group in the success of this significant transaction. With the great deal of talent and industry experience within Partners Group teams, we are confident that FairJourney is well on its way to becoming a world-leading antibody drug discovery CRO.

### Contact us

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## **About Larka**

Larka is a management consulting firm, exclusively dedicated to the Biotech and Pharma industry. We assist small Biotech or large Pharma companies, Contract Services Providers or Equipment Suppliers, Venture Capital or Private Equity firms, in their development or in managing complex situations. Active in Technical, Organizational, Commercial and Strategic operations, Larka has developed a unique combination of expertise which covers CMC & Outsourcing activities, Operational & Commercial excellence, Marketing & Sales, Corporate Strategy and M&A.

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